

Strategic Alliance between Telvent and Miner & Miner

## Telvent and Miner & Miner form strategic alliance

Madrid, August 10, 2004 – Telvent, the Global RealTime IT Company and subsidiary of Abengoa, and Miner & Miner (M&M) have formed a strategic partnership to jointly provide Enterprise GIS products and IT services to utilities throughout the world.

Miner & Miner is the developer and implementer of the ArcFM Solution and is a business partner of ESRI, the world leader in GIS software development. The ArcFM Solution, which is the market-leading suite of utility Enterprise GIS products for data management, work order design, network analysis, and outage management, is designed to bring significant business benefits to an organization.

Telvent is a recognized leader in RealTime IT solutions for the energy, traffic, transport and environment sectors worldwide. The OASyS DNA family of products has set the standard for modular, extensible realtime data acquisition, control and information management. Telvent's overall integration architecture and advanced industry application suites enable enhanced operational efficiency, more timely decision making, improved customer service, and increased return on investment.

"We are pleased to be working with such a dynamic, far-sighted partner," said Jeff Meyers, President of Miner & Miner. "Telvent's vision of the integrated utility architecture, coupled with their extensive knowledge of utility IT systems, makes them an ideal teammate for us. We intend to work together to provide an environment that will be far more powerful than anything available today. And we are going to expose the industry to a different level of data integration."

Telvent's Chairman, Manuel Sánchez Ortega, believes that the strategic alliance will provide multiple benefits for the industry. "At the product level, this technology and strategic partnership will enable the integration of ArcFM and OASyS DNA to deliver a powerful end-to-end solution for utilities," he said. "Through the partnership of Telvent and M&M, the industry will have an experienced set of partners to ensure the professional delivery of a full-scope utility solution."

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### **About Miner & Miner**

Miner & Miner (M&M) is a world leader in the development and implementation of GIS software for utilities. M&M's ArcFM Solution assists electric, gas, water, and wastewater utilities in increasing productivity, lowering costs, and improving services by allowing them to effectively manage spatial information. Founded in 1946 as a full-service electrical engineering firm, M&M has been a business partner of ESRI since 1987. This partnership has enabled M&M to become the world's leading developer and implementer of ArcGIS applications for the utility industry. M&M services include implementation and customization of software to fit the needs of individual utilities. For more information, please visit [www.miner.com](http://www.miner.com).

### **About Telvent**

Telvent, the Global RealTime IT Company and subsidiary of Abengoa, is specialized in solutions with high added value, in four specific industrial sectors (Energy, Traffic, Transport and Environment) in the Americas, Spain and China.

With over 40 years experience in industrial supervisory control and business process management systems, Telvent executes projects and provides technical services in the field of mission-critical, realtime control and information management. With the most comprehensive portfolio of outsourcing and consulting services, and employing a technology-neutral philosophy, Telvent manages IT and telecommunications infrastructure for an extensive international client base. ([www.telvent.com](http://www.telvent.com))

### **About Abengoa**

Abengoa, an industrial and technology company with worldwide activities, provides solutions for Sustainable Development, the Information and Knowledge Society and the Creation of Infrastructures. The company has a capitalization of over 500 million euros (31/12/2003) and is listed on the Madrid Stock Exchange. Abengoa operates in four important areas: Bioenergy, where it is the world's second largest bioethanol producer; Environmental Services, where it is a European leader in different industrial waste market segments; Information Technologies, where it has achieved global recognition and has operations in Europe, North America and Asia; and Industrial Engineering and Construction, where it is a leader in Spain and Latin America. ([www.abengoa.com](http://www.abengoa.com))